

Message Text

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PAGE 01 STATE 105011
ORIGIN EB-08

INFO OCT-01 EA-10 ISO-00 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 SS-15
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FM SECSTATE WASHDC
TO AMEMBASSY SEOUL
INFO AMEMBASSY TOKYO

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E.O. 11652: N/A

TAGS: EAIR, KS

SUBJECT: CIVAIR: KOREAN GOVERNMENT REQUEST FOR
CONSULTATIONS

REF: (A) STATE 99766 (B) SEOUL 3233

1. DEPT. ASSUMES KOREAN GOVERNMENT (ROK) INTERESTS
CONCERN ADDITIONAL ROUTE RIGHTS FOR KAL. IN ACCORDANCE
WITH CURRENT US INTERNATIONAL AVIATION POLICY, US
GOVERNMENT (USG) WOULD PERHAPS BE WILLING TO CONSIDER
GRANTING SUCH RIGHTS IN RETURN FOR AGREEMENT WHICH
WOULD INCLUDE INTER ALIA ACCEPTANCE OF LOW FARES AND
LIBERAL CHARTER RULES.

2. AS EXPLAINED REF A, TIMING OF TALKS COULD HAVE
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SPECIAL SIGNIFICANCE. WHEREAS IT WOULD BE MORE
CONVENIENT FOR US TO DELAY TALKS UNTIL FALL, NEGOTIATIONS
THIS SUMMER LEADING TO CONCLUSION OF FAVORABLE AGREEMENT
PROVIDING FOR LOW FARES AND CHARTERS COULD POSSIBLY
HAVE POSITIVE IMPACT ON JAPANESE. THREAT OF INNOVATIVE
FARES AND ENLARGED CHARTER OPERATIONS IN NEIGHBORING
MARKET COULD FORCE JAPANESE TO RECONSIDER PRESENT

POSITION ON THESE MATTERS IN ORDER NOT TO LOSE SHARE OF
MARKET. IF IT CAN BE SHOWN THAT KOREAN AGREEMENT WOULD

HAVE THIS DESIRED IMPACT, THEN THERE MIGHT BE BASIS
FOR USG BEING MORE FORTHCOMING THAN OTHERWISE IN
KOREAN NEGOTIATIONS.

3. POSSIBLE IMPACT OF AGREEMENT BEING CONSIDERED IN
DEPARTMENT, DEPARTMENT OF TRANSPORTATION AND CAB
AND DEPARTMENT WOULD APPRECIATE RECEIVING WHATEVER INSIGHT
EMBASSY MAY HAVE TO ADD.

4. FOR EMBASSY'S BACKGROUND ON US-JAPAN NEGOTIATIONS,
DEPARTMENT IS REPEATING TO SEOUL CABLES ON LATEST
ROUND OF NEGOTIATIONS AND TEXT OF AIDE MEMOIRE
PRESENTED TO JAPANESE. AS WILL BE SEEN FROM THIS
MATERIAL, IMPORTANT ELEMENT OF US-JAPAN TALKS
IS JAPANESE CONSIDERATION OF US DEMAND FOR ACCEPTANCE
OF LOW FARE FILINGS AND ADEQUATE CHARTER PACKAGE. VANCE

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Message Attributes

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Concepts: AIR ROUTES, AIR FARES
Control Number: n/a
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Draft Date: 25 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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